



Ebury What borders?

Ebury's solution for online sellers

Getting paid quickly and efficiently is a major part of E-commerce.

Working with different seller platforms or marketplaces in different countries presents a number of challenges. But when set up correctly, your company can save on fees and transaction time, giving you the edge over your competitors and ultimately boosting sales.

Receive sales revenue in local currency

Hedge your foreign currency exchange risk

Pay your suppliers in their local currency

Access to credit lines to pay your suppliers

Get paid quickly without waiting for marketplace payment cycle

All easily visible and manageable via our platform, Ebury Online

✔ Collect funds in 35+ currencies.

Selling your products in countries outside of your own?

Use our Ebury Currency Accounts to collect like a local. Our Currency Accounts are available in 17+ countries, allowing your business to save on high currency exchange fees and commissions.

✔ Get paid the next day.

For rapidly growing businesses, liquidity is key.

Marketplace payment terms from online marketplaces can cause significant cashflow issues. With Ebury, you can receive 80% of your net balance* at the end of each day meaning your money isn't tied up. When the marketplace pays, you get the remaining 20%.

✔ Credit to pay for your products.

Ebury offers our clients Trade Finance to keep their buying and selling cycle moving faster.

As a rapid growth business, liquidity support will help you increase your sales and boost your revenue. You will have up to 150 days to pay us back.

✓ Pay in suppliers' local currency.

With Ebury you can pay your suppliers in one of more than 140 different currencies.

No matter if you buy your products from China, Brazil, India or a host of other countries, you can avoid converting currency multiple times to make your payments, mitigating currency exchange risks. Whatsmore, your suppliers won't carry any currency exchange risk or cost either.

Importing from China?

Given the large number of our clients sourcing from China, Ebury has developed a dedicated suppliers' liaison service. Handled by our team of China specialists, fluent in Mandarin, they are available to facilitate communication between supplier and buyer.

We can help arrange for RMB payments to be made to your suppliers and hedge the RMB risk thereby:

- Avoiding suppliers increasing prices due to adverse currency movements
- Reducing fees and conversion loss directly converting to RMB instead of EUR to USD then USD for RMB for example
- Broadening access to Chinese suppliers
- Establishing stronger relationships with existing suppliers
- Increase scope to negotiate better prices

✓ Avert currency exchange risk.

Sharp movements in the foreign currencies your business works with can result in a significantly negative impact on your profit margins and make budgeting difficult.

You can avoid exchange rate risks by hedging your foreign exchange exposure with a flexible forward transaction. We offer you the option to lock in your desired currency rate for up to 5 years providing you with the stability for you to focus on growing your business.

Get in touch with our expert team today.

We'd be happy to discuss your existing process and offer a consultancy to improve the service you and your member's receive.

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