



Ebury increases investment in Institutional Solutions arm to expand presence in alternative investment sector

- Banco Santander - backed fintech increases presence in alternative investment sector to accelerate growth
- The proven proposition is a response to demand from managers for a bespoke and reliable alternative to traditional banking providers
- Ebury's global service with local presence provides a market-leading offering

London, 31 August 2022: Ebury, one of Europe's largest fintechs and global provider of transaction payment solutions, is increasing its presence in the alternative investment sector to meet growing demand for better, more focused services as an alternative to traditional banking providers.

Ebury has invested significantly in its proposition, hiring new specialists in the alternative banking investment sector and creating a dedicated international footprint with colleagues across 10 countries.

It has also developed a new and improved proposition encompassing support for MIFID compliance, FX risk management, cash management and treasury solutions.

The rebrand of this dedicated division to **Ebury Institutional Solutions** will support its ambitious growth plans in the market, leveraging its cutting-edge global transaction payment platform to provide a proven full-service offering.


Ebury's proposition allows managers to deploy capital globally allowing them to execute their investment strategies quickly and efficiently. Managers can also leverage Ebury's corporate treasury tools, plugging Ebury into portfolio companies to achieve further cost and time synergies to maximise investment returns.

Ebury's relationship with Banco Santander following its strategic investment has allowed the business to enhance both its technological capabilities and global reach.

Jack Sirett, Head of Dealing at Ebury, said strong demand from alternative investment managers for trustworthy partners to drive operational efficiencies was behind the increased push into the sector.

"From day-to-day management of treasury solutions to regulatory requirements around transactions, alternative investment managers need a reliable, specialised partner with the ability to move at speed," he said.

"Ebury Institutional Solutions has the underlying technology to drive operational efficiencies within the sector by automating processes and allowing alternative investment managers to focus on their core business. With offices throughout Europe, Ebury can rapidly support any international demands managers may face, such as opening new accounts to support cross-border M&A."



Tom Davies, UK Country Manager at Ebury, said expanding in this vertical will help fund managers to deploy capital across Europe and further without delays, supported by our team of specialists in the UK and abroad.

“There are a lot of processes involved with successfully managing alternative investments, from processing carry and management fees to paying monthly salaries and setting up bank accounts to conduct M&A,” he said.

“The payment infrastructure embedded within our Institutional Solutions division is purpose-built to automate these operations and offers an attractive alternative to traditional providers.

“Ebury has the scale and geographical reach of a major global institution via our backing from Banco Santander combined with the high-quality technology that drives our platform and makes us one of Europe’s fastest-growing fintechs.

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About Ebury Institutional Solutions

Ebury Institutional Solutions offers specialist services allowing fund managers to deploy capital globally at pace so they can execute their investment strategy without back-office delays.

Managers can also plug the service into portfolio companies to achieve further cost and time synergies to maximise investment returns.

The services Ebury Institutional Solutions provides to its global client-base include:

- **Risk Management**: Efficiently mitigate foreign exchange risk across your structures with tailored solutions for all situations.
- **Ebury Account**: Local bank account details in 10+ currencies and foreign currency accounts in an additional 20 currencies, and conversion and payment capabilities in 140+ global currencies
- **Luxembourg Blocking Certificate**: For entities being set up in Luxembourg we can provide blocking certificates in Luxembourg that are required by local regulations.